

Message Text

UNCLASSIFIED

PAGE 01 CALI 00010 181200Z
ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
-----181203Z 078224 /20

R 172010Z JAN 77
FM AMCONSUL CALI
TO USDOC WASHDC
INFO AMEMBASSY BOGOTA
SECSTATE WASHDC 2054

UNCLAS CALI 0010

E.O. 11652: N/A
TAGS: BEXP
SUBJECT: WTDR/FTI JOSE HUGO OCHOA & CIA., LTDA.

REF: USDOC 19078

1. COLOMBIA 2. CNTRY CODE: 3. SER NO: 0235000

4. JOSE HUGO OCHOA & CIA., LTDA.

4A. CODE: 4B. CODE: B 4C. CODE:

5. APARTADO AEREO 4608& CALLE 8 NO
3-14, OFFICE 1102

6. CALI, VALLE, COLOMBIA

7. ESTABL: 1971 8. EMPL: 10 9. SIZE: (21-X) SMALL

10. REPUTATION: (22-X) GOOD

11. SELLS ITS PRODUCTOS THROUGHOUT COLOMBIA.

12. RPT. DATE: 01/77

13A. 32960/23 AGT. DIST. OF FIBERGLASS INSULATION.

13B. 36620/2 AGT. FOR INTERCOMMUNICATION SYSTEMS.

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14. CONTACT: JOSE H. OCHOA P. TITLE: MGR

15. CABLE: JOSEGO 16. TELEX: "NA"

17. TEL: 894739 AND 894741

18. FINANCIAL REFS: BANCO DE CALDAS, CALLE 13 NO.4-25, CALI,
VALLE, COLOMBIA.

19. TRADE REFS: CHARLES H. REED EXPORT INC., 10 HIGH STREET,

SUITE 719, BOSTON, MASS. 02110& FIMEX CORP., 14411 SOUTH DIXIE
HIGHWAY, SUITE 212, MIAMI, FLORIDA 33158& OWENS/CORNING FIBER-
GLASS COLOMBIA, S.A., APARTADO AEREO 91932, BOGOTA, COLOMBIA.

20. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF CHARLES H. REED
EXPORT INC., 10 HIGH STREET, SUITE 719, BOSTON, MASS. 02110.
FOR INTERCOMMUNICATION SYSTEMS, ACQUIRED 1976.

21. SUBJECT FIRM IS A LIMITED LIABILITY PARTNERSHIP WITH
A LISTED REGISTERED CAPITAL (I.E. LIABILITY) OF 100,000 COLOM-
BIAN PESOS. STOCKHOLDERS IN THE FIRM ARE: MR. JOSE H. OCHOA F.,
FIRM'S PRINCIPAL SHAREHOLDER AND ACTING MANAGER, AND HIS WIFE
BLANCA E. DE OCHOA, BOTH COLOMBIANS. ANNUAL SALES VOLUME WAS
LISTED AS 6 MILLION COLOMBIAN PESOS. FIRM IS CHEFLY ENGAGED
IN ACTING AS SALES REPRESENTATIVE FOR FOREIGN AND DOMESTIC
MANUFACTURERS. MR. OCHOA WAS REPORTED AS AN AGGRESSIVE SALES-
MAN AND THE FIRM IS WELL REGARDED IN LOCAL TRADE SOURCES. ONE
LOCAL BANKING INSTITUTION CONTACTED REPORTS SATISFACTORY
EXPERIENCE WITH SUBJECT FIRM IN CHECKING ACCOUNT MANAGEMENT
AND CREDIT FACILITIES EXTENDED. CONSULATE RECOMMENDS THIS FIRM
AS A GOOD TRADE CONTACT FOR U.S. FIRMS.

22. PREPARED BY: J. DE SOTO APPROVED BY: R.APEL
AT : U.S. CONSULATE CALI.
APEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 17-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977CALI00010
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770018-0379
Format: TEL
From: CALI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770147/aaaaboqk.tel
Line Count: 87
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a1d8f2d8-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 23-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3584498
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI JOSE HUGO OCHOA & CIA., LTDA.
TAGS: BEXP
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/a1d8f2d8-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009